

Self-Analysis Questionnaire for Personal Inventory

From **Think and Grow Rich** by **Napoleon Hill**

1. Have I attained the goal which I established as my objective for this year? (You should work with a definitive yearly objective to be attained as a part of your major life objective)
2. Have I delivered service of the best possible *quality* of which I was capable, or could I have improved any part of this service?
3. Have I delivered service in the greatest possible *quantity* of which I was capable?
4. Has the *spirit* of my conduct been harmonious, and cooperative at all times?
5. Have I permitted the habit of *procrastination* to decrease my efficiency, and if so, to what extent?
6. Have I improved my *personality*, and if so, in what ways?
7. Have I been *persistent* in following my plans through to completion?
8. Have I reached *decisions promptly and definitely* on all occasions?
9. Have I permitted any one or more of the six basic fears to decrease my efficiency?
10. Have I been either "over-cautious" or "under-cautious"?
11. Has my relationship with my associates in work been pleasant, or unpleasant? If it has been unpleasant, has been partly, or wholly mine?
12. Have I dissipated any of my energy through lack of *concentration* of effort?
13. Have I been open minded and tolerant in connection with all subjects?
14. In what way have I improved my ability to render service?
15. Have I been intemperate in any of my habits?
16. Have I expressed, either openly or secretly, any form of *egotism*?
17. Has my conduct toward my associates been such that it has induced them to *respect me*?
18. Have my opinions and *decisions* been based upon guesswork, or accuracy of analysis and *thought*?
19. Have I followed the habit of budgeting my time, my expenses, and my income, and have I been conservative in these budgets?
20. How much time have I devoted to *unprofitable* effort which I might have used to better advantage?
21. How may I *re-budget* my time, and change my habits so I will be more efficient during the coming year?
22. Have I been guilty of any conduct which was not approved by my conscience?
23. In what ways have I rendered *more service and better service* than I was paid to render?
24. Have I been unfair to anyone, and if so, in what way?
25. If I had been the purchaser of my own services for the year, would I be satisfied with my purchase?
26. Am I in the right vocation, and if not, why not?
27. Has the purchaser of my services been satisfied with the service I have rendered, and if not, why not?
28. What is my present rating on the fundamental principles of success?